

GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

**Federal Supply Schedule 56
Buildings and Building Materials/Industrial Services and Supplies**

Contract Number:
GS-07F-158BA

Period Covered by Contract:
April 1, 2014 to March 31, 2019

BLUEFIN, LLC

6312 South Fiddlers Green Circle, Suite 100E

Greenwood Village, CO 80111

Phone: 866-735-0728

Fax: 866-747-5509

Internet Address: <http://bluefinllc.com/>

Contracts Administrator: Monica Engler

Email: mengler@bluefinllc.com

Business Size: Small Business

DUNS Number: 606782006

Pricelist current through Award

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The Internet address for GSA *Advantage!* is GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.



TABLE OF CONTENTS

ORDERING INFORMATION	3
SERVICE DESCRIPTIONS AND LABOR CATEGORIES.....	5
PRICE LIST	9

ORDERING INFORMATION

1a. Authorized Special Item Number (SIN):

563-4 Roofing Materials, Products and Services

1b. Lowest priced model number and lowest unit price for that model for each SIN awarded in the contract: *See Price List*

1c. Hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services: *See Price List*

2. Maximum order: *\$200,000*

3. Minimum order: *\$100*

4. Geographic coverage (delivery area): *Domestic*

5. Points of production: *United States*

6. Discount from list prices or statement of net price: *Government net prices.*

7. Quantity discounts:

<i>Order Threshold</i>	<i>Additional Discount Percentage</i>
<i>Orders Over \$100,000</i>	<i>1.00%</i>
<i>Orders Over \$200,000</i>	<i>1.25%</i>
<i>Orders Over \$300,000</i>	<i>1.50%</i>
<i>Orders Over \$400,000</i>	<i>1.75%</i>

8. Prompt payment terms: *0% - Net 30 days*

9a. Government purchase cards are accepted below the micropurchase threshold.

9b. Government purchase cards are accepted above the micropurchase threshold.

10. Foreign items (list items by country of origin): *Not Applicable*

11a. Time of delivery: *As negotiated between Contractor and Ordering Agency*

11b. Items available for expedited delivery: *The Contractor shall deliver or perform services in accordance with the terms negotiated with the Ordering Activity.*

11c. Overnight and 2-day delivery: *The Contractor shall deliver or perform services in accordance with the terms negotiated with the Ordering Activity.*

11d. Urgent Requirements: *Contact Contractor*

12. F.O.B. Point: *Origin*

13a. Ordering address:

BLUEFIN, LLC
6312 South Fiddlers Green Circle, Suite 100E
Greenwood Village, CO 80111

13b. Ordering Procedures: *For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.*

14. Payment address:

Same as Ordering Address

15. Warranty: *Standard Warranty*

16. Export packing charges: *Not Applicable*

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): *Contact Contractor*

18. Terms and conditions of rental, maintenance, and repair: *Not Applicable*

19. Terms and conditions of installation: *Not Applicable*

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: *Not Applicable*

20a. Terms and conditions for any other services: *Not Applicable*

21. List of service and distribution points: *Not Applicable*

22. List of participating dealers: *Not Applicable*

23. Preventive maintenance: *Not Applicable*

24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: *Not Applicable*

25. Data Universal Number System (DUNS) number: *606782006*

26. Bluefin, LLC is registered in the System for Award Management database.

CAGE Code: *46GL7*

LABOR CATEGORY DESCRIPTIONS

Principal

Program manager and corporate sponsor for implementing roof management programs for government agencies, to include the delivery of roofing materials, products and services. Consults with clients to determine roof management goals and strategy. Leads team and ensures that appropriate resources are made available to the program for client's roofing needs.

Experience Requirement: Possesses 30 years of building asset management consulting and experience for agencies of the Department of Defense and private industry.

Education Requirement: B.S. Building Construction.

Senior Project Manager

Oversees Project Management/Customer Management to include:

- Consult with building owners / managers to develop a implement roof management strategy to include maintenance, repair, rehabilitation and roof replacement
- Manage project implementation including scheduling, budgeting, and crews
- Provide quality control on all deliverables
- Manage client relationships day-to-day

Position conducts QC standard development and program quality oversight. Possesses deep experience providing QA/QC on Roof Express powered surveys, roof data and recommendations for 16 million SF of roofing for DOD clients.

Experience Requirement: Has an average of 10 years or more experience managing facility-related projects. Expertise in Roof Express technology and large breadth of experience managing Roof Express powered surveys.

Education Requirement: MBA in Business & Leadership.

Field Superintendent

Oversees projects to deliver roofing solutions in the field to include:

- Lead crews in Inspection, maintenance and repair of roof assets
- Make recommendations based on roof inspection
- Inspect and service roof assets with the highest regard to safety protocols
- Effectively apply *BLUEFIN* methodology to roof inspection and roof management process

Functional responsibilities include managing complex, specialty roofing projects with expertise in supervising roofing technicians and providing construction oversight and stringent quality control measures. Possesses strong knowledge of commercial roofing specifications and is skilled at estimating, budgeting, scheduling, AutoCAD design, contract formulation, contractor selection, permits, project execution and supervision, and safety/code compliance.

Experience Requirements: 15 years.

Education Requirements: BS or MBA in Civil Engineering or Construction Management. Trained and certified to be an expert user of the Roof Express software system. Certifications: OSHA 30-hour Roof Safety Course & Asbestos Inspector's course.

Roof Service and Repair Technician

Roofing professional with extensive experience evaluating, repairing, maintaining and installing commercial roofing systems. Specializes in leak detection (roofing & waterproofing). Responsibilities include performing roof inspections under the supervision of the Field Superintendent, performing roof maintenance and minor repairs, evaluating client's roof conditions, estimating the remaining service life of the roof, recording roof inventory and deficiencies, and making recommendations for repairs.

Experience Requirement: 25 years.

Education Requirement: High School diploma plus vocational school in roofing technology, roofing repair and roofing maintenance.

Required Certifications/Licenses: Roofing license and roofing supervisor's certificate. Approved and certified installer for various roof applications. Trained and certified to be an expert user of the Roof Express software system.

NB: Davis-Bacon Act applies IF repair work that is classified as construction is performed.

Project Manager

Oversees Project Management/Customer Management under leadership of Senior Project Management, to include:

- Oversee project implementation including scheduling, budgeting, and crews
- Provide quality control on all deliverables
- Manage client relationships day-to-day

Possesses deep experience providing QA/QC on Roof Express powered surveys, roof data and recommendations for DOD clients.

Experience Requirement: Has an average of 5 years or more experience managing facility-related projects.

Education Requirement: BS degree in Engineering, Architecture, Construction Management or related discipline. Expertise in Roof Express technology and large breadth of experience managing Roof Express powered surveys.

Project Support Specialist

Provides data analysis and technical support for BLUEFIN roof management projects. Subject matter expert in the use and support of BLUEFIN's patented Roof Express® software, which is used to perform roof surveys and to manage roof data for successful roofing programs. Provides training and technical support to BLUEFIN's roof survey teams and customer service to clients who use Roof Express in the day-to-day management of their roofing program.

Experience Requirements: No minimum years of experience required. Position requires expertise in Roof Express technology, roof surveys, and technical support.

Education Requirements: High School Diploma; Education preferred: BS in Engineering, Construction Management, GIS or related field.

Information Technology Director

IT professional and software engineer with expertise developing full life cycle software products, including requirements gathering, designing, coding and implementation. Acts as product manager and lead software developer for the development, maintenance and enhancement of the BLUEFIN Roof Express® application since the inception of this development in 2005. Manages the development of web-based applications, mobile applications, and PC-based applications (stand-alone, distributed, and client-server). Designed and developed Windows Mobile / Pocket PC applications utilizing SQL Server CE database and GPS interface.

Experience Requirement: 30+ years.

Education Requirement: BS in Computer Science. Special training: knowledge of database and development tools and languages including SQL, VB, NET 2.0, ASP; expertise in IT Architecture and Agile project management methodology.

GIS Specialist

A database management expert with specialized expertise in Geographic Information System (GIS) data management and specific experience as a GeoBase manager for DOD clients. Responsible for merging GIS-based roofing data from BLUEFIN's Roof Express® software system with GIS-based facility management systems used by BLUEFIN's military clients including GeoBase applications. Delivers successful geospatial data integration for BLUEFIN's clients in their roof asset management programs. Updates and supports the Roof Express web application and assists with enhancements.

Experience Requirements: Over 10 years of GIS data management and project management experience for DOD civil engineering.

Education Requirement: AA degree. Certification: LEED Accredited Professional (LEED AP), United States Green Building Council.

Trainer

Subject matter expert in the use and support of BLUEFIN's patented Roof Express® software, which is used to perform roof surveys and to manage roof data for successful roofing programs. Provides Tier 1 technical support, handling complex technical issues and supporting BLUEFIN's project management teams. Trains and supports roofing contractor teams and clients in the use of BLUEFIN's patented Roof Express® software platform.

Experience Requirement: Over 25 years of technical support, customer service and training.

Education Requirement: High School Diploma. Certifications: John Maxwell Leadership Training.

Special Training: Expertise in using and teaching Roof Express software.

SERVICE DESCRIPTIONS

SIN 563 4

Services include, but are not limited to: performance warranty/monitoring; roof maintenance; roof inspection; installation and site preparation; design assistance for roof information management system; training and consultation; asbestos core testing; moisture analysis; wind uplift testing; infrared scanning.

Roof Inspections

Conduct comprehensive roof surveys using BLUEFIN's patented Roof Express assessment tools to document inventory, condition assessment, deficiencies, photos, Roof Condition Score (RCS), and Estimated Remaining Service Life (ERSL) and recommendations for every roof section and component. Produce assessment reports and long-term asset management plan.

Design Assistance for Roof Information Management System

BLUEFIN's patented Roof Express assessment tools seamlessly create a comprehensive web-based roof information management system. NOTE: This service is included in the above Roof Inspection service at no additional charge.

Roof Maintenance and Minor Repair

Perform roof maintenance, housekeeping and minor repair to include: removal of debris, leaves and plants; cleaning all drains, scuppers, gutters and downspouts; testing all drainage system components to confirm proper operation; removal and disposal of misc. minor debris; inspection and repair of roof membrane defects as necessary (splits, tears, holes, etc.); filling pitch pans and reinstalling HVAC service panels.

Roof Maintenance Program with Leak Free Support

A 24/7 call center for leak response as part of a customer's ongoing Roof Maintenance Program. This phone and/or email-based call center service for leaks and other roof-related emergencies includes dispatch of contractors as well as verification of requirements and work completed. Roof leak service includes: investigation, emergency response and temporary repairs, and scheduled repair calls for permanent repairs.

Roof Investigation – In-depth: Results are Documented in Written Report

- **Infrared Scanning:** BLUEFIN will perform a full infrared scan of the existing roof surface to determine areas of suspected saturated moisture in the roof system. Report includes thermal images of wet roof areas and roof drawings showing size and location of water saturation.
- **Moisture analysis:** Once the scanning is complete, BLUEFIN will verify any indicated areas of moisture with capacitance testing and/or core cuts as indicated by the infrared evaluation.
- **Asbestos core testing:** Collect core samples of roof systems determined to contain possible asbestos and deliver to a laboratory certified to conduct testing of samples for asbestos.

Restoration

Perform necessary investigation to determine the feasibility of restoring roofs. Develop a design specification for roof restoration and prepare a solicitation document for bid among qualified roofing contractors.

Training and Consultation

Includes Roof Program Management Consulting, Program Implementation Assistance, and Training.

LABOR PRICING

Labor Category	LIST PRICE	UNIT OF ISSUE
Principal	\$243.15	Hour
Senior Project Manager	\$128.32	Hour
Field Superintendent	\$107.82	Hour
Project Manager	\$90.35	Hour
Roof Service and Repair Technician	\$72.70	Hour
Project Support Specialist	\$81.52	Hour
Information Technology Director	\$170.88	Hour
GIS Specialist	\$98.34	Hour
Trainer	\$85.78	Hour

PRODUCT/SERVICE PRICING

PRODUCT/SERVICE NAME	NUMBER	PRICE	UNIT OF ISSUE
Roof Inspections	001	\$0.0660	Square foot
Description: Conduct comprehensive roof surveys using BLUEFIN's patented Roof Express assessment tools to document inventory, condition assessment, deficiencies, photos, Roof Condition Score (RCS), and Estimated Remaining Service Life (ERSL) and recommendations for every roof section and component. Produce assessment reports and long-term asset management plan.			
Roof Maintenance and Minor Repair	002	\$0.0372	Square foot
Description: Perform roof maintenance, housekeeping and minor repair to include: removal of debris, leaves and plants; cleaning all drains, scuppers, gutters and downspouts; testing all drainage system components to confirm proper operation; removal and disposal of misc. minor debris; inspection and repair of roof membrane defects as necessary (splits, tears, holes, etc.); filling pitch pans and reinstalling HVAC service panels.			
Roof Investigation Infrared Scanning	003	\$0.0813	Square foot
Description: BLUEFIN will perform a full infrared scan of the existing roof surface to determine areas of suspected saturated moisture in the roof system. Report includes thermal images of wet roof areas and roof drawings showing size and location of water saturation.			
Roof Investigation Moisture Analysis	004	\$0.1186	Square foot
Description: Once the infrared scanning is complete, BLUEFIN will verify any indicated areas of moisture with capacitance testing and/or core cuts as indicated by the infrared evaluation.			
Roof Investigation Asbestos Core Testing	005	\$0.1034	Square foot
Description: Collect core samples of roof systems determined to contain possible asbestos and deliver to a laboratory certified to conduct testing of samples for asbestos.			
Roof Restoration Specification Development	006	\$0.1107	Square foot
Description: Perform necessary investigation to determine the feasibility of restoring roofs. Develop a design specification for roof restoration and prepare a solicitation document for bid among qualified roofing contractors.			